Secure, Manage & Control Privileged Accounts & Sessions
Established in 1999, HQ Boston, US
Offices Worldwide
Award-winning patented Vaulting Technology®
50% CAGR in the last 5 years
200+ new Enterprise customers in 2011

‘Enterprise Security Solution of the Year’ 2010 Winner

“The company has gradually expanded from its initial start as an enterprise vault for file and sensitive content sharing to assume a commanding position in privileged identity management (PIM)”
- Steve Copland, April 2010

“Cyber-Ark is perceived as a leader in the rapidly expanding market for Privileged Access Management solutions.”
- Martin Kuppinger, 2010

“Cyber-Ark has one of the largest customer bases of the vendors included in this Market Scope and, because of its focus on enterprise customers … the largest market share by revenue by a wide margin.”
- Ant Allan/Perry Carpenter, June 2009

“Cyber-ark is at the top of the PIM market, based on product maturity & the number of customer deployments”
- Mark Diodati, 2009

Strategic Partnerships

IBM Business Partner
McAfee
Qualys
ArcSight
nCircle
Oracle Partner Network
Microsoft Gold Certified Partner
Cyber-Ark’s Solution Suites

Sensitive Information Management Suite
- Inter-Business Vault®
- Sensitive Document Vault™

Privileged Identity Management Suite
- Enterprise Password Vault®
- Application Identity Manager™
- On-Demand Privileges Manager™

Privileged Session Management Suite
- PSM for Servers
- PSM for Databases
- PSM for Virtualization
Who has access to privileged accounts?
- Administrators
- Contractors; Cloud Service Providers
- DBAs
- Terminated Employees
- Applications

Why are these breaches happening?
- Shared account usage
- Excessive privilege
- “Hidden/Sleeping” accounts
- Non-existent/unenforced access controls
- Infrequent replacement of credentials

“48% of data breaches were caused by privileged misuse”

Proactively manage privileged access to prevent such attacks

*Verizon, 2010 Data Breach Investigations Report
Privileged Identity Management Suite v.7.0

PIM Portal/Web Access

Enterprise Password Vault®
Application Identity Manager™
On-Demand Privileges Manager™

Central Policy Manager
Secure Digital Vault™

Identity Management
Ticketing Systems
Monitoring & SIEM Applications
Enterprise Directory and more

Any Device, Any Datacenter – On Premise, Managed, Hosted or In The Cloud
Continuous Monitoring & Protection Across the Datacenter

Expanding from Managing Accounts to Managing Sessions

Isolate

Control

Monitor

Privileged Session Management Suite

PSM for Servers

PSM for Databases

PSM for Virtualization
Value of Privileged Session Management

**Isolate**
- Prevent cyber attacks by isolating desktops from sensitive target machines

**Control**
- Create accountability and control over privileged session access with policies, workflows and privileged single sign on

**Monitor**
- Deliver continuous monitoring and compliance with session recording with zero footprint on target machines
What Our Customers Are Saying

“Cyber-Ark enables us to plan for future compliance requirements and seamlessly migrate to the cloud without any security concerns.”
- Dries Robberechts, Senior Technical Consultant

“Our people like the EPV concept and find the software easy to use. The software deployment and rollout was easy...”
- Mary Travers, Data Security Analyst

“We now have a fully-automated, 24/7 system that lowers operational risk and improves reporting and audit processes.”
- Burak Öztürk, Finansbank

“The new approach really improves our ability to manage all access to privileged accounts.”
- Mike Brannon, Senior Manager of Information Systems
Summary: Privileged Identity & Session Management

- A comprehensive platform for isolating and preemptively protecting your datacenter – whether on premise or in the cloud
  - **Discover** all privileged accounts across datacenter
  - **Manage** and secure every credential
  - **Enforce** policies for usage
  - **Record** and monitor privileged activities
  - **React** and comply